# MONTANA WHEAT AND BARLEY COMMITTEE

Annual Budget Meeting MWBC Office Great Falls, Montana December 2, 2019

The following were present for either a portion of or the entire meeting.

#### **DIRECTORS**

Charlie Bumgarner, Chairman Alan Klempel, Vice Chairman Llew Jones, Director Max Cederberg, Director Denise Conover, Director Adam Carney, Director Mike O'Hara, Director

## **EX-OFFICIOS**

Ben Thomas, Director, Montana Department of Agriculture

## **STAFF**

Cassidy Marn, Executive Vice President Sam Anderson, Industry Analyst & Outreach Coordinator Kolleen Spurgin, Budget & Grants Coordinator Tammy Suek, Administrative Assistant

## **GUESTS**

Zach Coccoli, Staff Attorney, Department of Agriculture Kim Mangold, Deputy Director, Department of Agriculture Vince Mattson, Vice President, MT Grain Growers Lochiel Edwards, Director, Montana Grains Foundation Bruce Myllymaki, Producer Bret Conover, Producer Cindy Trimp, Administrator, Department of Agriculture Blake Brawley, State Grain Lab Lola Raska, Executive Vice President, MT Grain Gowers Darrin Boss, MSU Ingrid Mallo, Financial Manager, Department of Agriculture Barry Jacobson, Consultant Mark Jirik, Executive Vice President, Northern Crops Institute

## Monday, December 2, 2019:

Chairman Bumgarner called the meeting to order at 8:00 a.m. Introductions with crop reports were made around the room:

Lochiel – The endowment for the chair has all been raised. Still searching for new chair, it will still have a Sawfly focus.

Mike - Winter wheat on the move

Llew - Lots of snow

Adam – Not so good lots of grain still in the fields, most being shipped north Charlie – All winter wheat seeded, not a bad year.

Al – No snow just ice.

Max - Not bad just lots of snow

Denise – Little snow, good harvest

Director Carney moved, and Director Conover seconded the motion to approve the tentative agenda. The motion passed unanimously.

## **Review of October 8, 2019 Meeting Minutes**

Chairman Bumgarner presented the minutes of the Fall Board Meeting.

Director Conover moved, and Director Carney seconded the motion to approve the minutes. The motion passed unanimously.

## **Montana Department of Agriculture**

Deputy Director Mangold let everyone know this would be her last meeting, since she would be retiring at the end of the week. She attended the Tri-Accord in Canada and said that Canada is not moving any on their wheat restrictions. She talked about the possibility of a new canola check-off and there was a hemp discussion.

## **Transportation Update**

Zach Coccoli gave a transportation update, he is going to testify in front of the STB Board, so he went through his testimony.

## **Montana State University Update**

Darrin Boss gave the update for the university, enrollment is up in the Ag department with over 2000 students.

## **Mexican Craft Brewers Convention**

Chairman Bumgarner attended the event in Mexico City with US Grains Council. They met with several breweries including Constellation who contract with several farmers in our area.

#### U.S. Wheat Associates Fall Board Meeting

Directors Jones, Cederberg and Sam Anderson flew to Santa Fe, New Mexico for the meeting. They all thought it was a very productive meeting and sat in on some interesting committee meetings. Sam mentioned a new hybrid wheat BASF will be marketing and that Kansas has an interest in restructuring the wheat classes.

## **U.S. Wheat Associates Crop Quality Tour**

Director Klempel presented on the tour this year, which took him to Korea, Taiwan, China and Japan. They had some large crowds all interested in our high-quality wheat.

#### Break

### Wheat Marketing Center Board Meeting

Chairman Bumgarner attended the meeting in Portland, as always, they are doing good work for the wheat industry.

## **U.S. Wheat Associates Food Aid**

Director Conover traveled to Africa to learn about the program, she would like to do a presentation to the board at our next meeting. She learned a lot and the highlight of the trip was a visit to a refugee camp.

## **Executive Vice President's Update**

Executive VP Marn talked about trade teams, MSU Ag weekend and being hired as the new Executive Vice President of the Committee. She is working on a process to select a new grain trade representative.

## Montana Department of Agriculture – Part 2

Director Thomas talked about the oilseed listening session and presented Deputy Director Mangold with a retirement gift.

## Financial Update

Cindy Trimp from the Department of Ag and EVP Marn presented the financial statement. They let the committee know how much is available for the budget.

## **Approval of Staff and Director Travel**

A few items were added to the upcoming travel (see below) for approval.

Director Jones moved to accept the new travel schedule with additions and Director O'Hara seconded. The motion passed unanimously.

	Upcoming Events
Dec. 2-3	MWBC Board Meeting – Great Falls
Dec. 3-6	MGGA Convention – Great Falls
Dec. 5-7	MT Organic Association Convention – Bozeman
Dec. 17	PGI Board Meeting – Denver, CO
Dec. 25	Christmas Day – Office Closed
Jan. 13-18	USWA Board Meeting – Washington DC
Jan.15-18	Young Ag Couples – Helena
Jan. 21	Varietal Release - Bozeman
Jan. 21-23	UES – EU/MENA Region – Arlington, VA
Jan. 22-24	MABA/MGEA Convention – Great Falls
Jan. 28-31	Wheat Foods Council – Atlanta, GA
Jan. 28-30	PNW Wheat Quality - Spokane, WA
Feb. 3-6	National Barley Growers - Washington, DC
Feb. 12-14	USGC Board Meeting – Tampa, FL
Feb. 14-15	GATE - Glendive
Feb. 17-19	Wheat Quality Council – Kansas City, MO
Feb. 25-27	IAOM - KSU Flour Milling for State Wheat Commissioners & Staff -
	Manhattan, KS
Mar. 2-5	Producer Tour – Portland, OR
Mar. 8-11	National Barley Improvement – Washington, DC
Mar. 14-22	Wheat Quality Improvement (Breeder's Team) - Asia
Mar. 23-24	UES - South America Region - Arlington, VA
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# Apr. 14-15 State Administrator's Meeting – Denver, CO

# **Budgeting**

The committee agreed to keep the funding between \$3,500,00 and 3,800,000. Discussions began on grant applications.

## **Lunch**

## **Budgeting continues**

Motion for funding combines for MSU:

Director Jones moved to offer to match MSU up to \$83,000 to purchase 2 combines, if the match is not available and the budget reaches \$3,869,876, we will pay \$66,000 for one combine for Peggy Lamb, Director Conover seconded. The motion passed unanimously

# **Final Budgeting Numbers (See Attached)**

Director O'Hara moved that the budget total of \$3,939,822 be approved, Director Klempel seconded. The motion passed unanimously.

Chairman Bumgarner adjourned the meeting at 4:15 p.m.	
Cassidy Marn, Executive Vice President	Date

RESEARCH_	43%	1,680,484
IPM OF WHEAT STEM SAWFLY	WEAVER	\$225,000
ASSESSING AGRONOMIC PRACTICES TO ADVANCE CEREAL PRODUCTION IN MONTANA	MAES	\$175,000
IDENTIFYING & DEVELOPING IMPROVED SPRING BARLEY VARIETIES FOR MONTANA	SHERMAN	\$165,000
GENETICALLY IMPROVED WINTER WHEAT CULTIVARS FOR MT	BRUCKNER	\$155,00
SPRING WHEAT BREEDING AND GENETICS	TALBERT	\$145,00
DURUM VARIETAL IMPROVEMENT & QUALITY TESTING	GIROUX	\$102,90
ADVANCE DISEASE RESISTANCE IN MONTANA'S WHEAT	A. DYER	\$91,74
WHEAT GENOMICS	GIROUX	\$89,95
IDENTIFYING & DEVELOPING IMPROVED WINTER BARLEY VARIETIES FOR MONTANA	SHERMAN	\$67,000
MOLECULAR WHEAT BREEDING PIPELINE	соок	\$63,00
ASSESSMENT & MANAGEMENT OF PREHARVEST SPROUT & FALLING NUMBERS IN MT SMALL GRAINS	GIROUX	\$58,00
IMPROVED QUALITY OF MONTANA HARD RED AND HARD WHITE WHEAT	NASH	\$55,15
INVESTIGATING ROOT GROWTH IN STAY-GREEN & LOW PROTEIN WHEAT AND BARLEY PARENTS	BAURGAULT	\$52,91
EVAL. OF THE EFFECTIVENESS OF ENTOMOPATHOGENS (FUNGUS & NEMATODES) FOR MGMT OF WIREWORMS ON SPRING WHEAT	IVIE	\$40,000
EVAL. SPRING WHEAT, DURUM & BARLEY BREEDING NURSERIES UNDER DRYLAND & IRRIGATION ENVIRONMENTS	CHEN	
,		\$31,480
WHEAT STREAK MOSIAC VIRUS VARIETY TRIALS	BURROWS	\$28,000
MALT QUALITY OF MT OFF STATION NURSERIES/PROVIDING REGION SPECIFIC QUALITY INFORMATION, ENVIRONMENTAL IMPACT & QUALITY STABILITY		\$26,710
WHEAT AND BARLEY VARIETY SURVEY	FULLER	\$16,500
UNDERSTANDING HERBICIDE PERFORMANCE IN THE CONTEXT OF SOIL ACIDIFICATION	SEIPEL	\$15,000
BENEFITS OF ROTATION ON WHEAT ON CROPS FOLLOWING WHEAT	CARR	\$14,889
SOIL CARBON ACCRUAL IN PROGRESSIVE MT CROP ROTATIONS	MILLER	\$14,000
RELATIVE ROTATIONAL RESPONSE OF DRYLAND CROPS IN MONTANA	MCVAY	\$13,440
ASSESSMENT OF FUSARIUM HEAD BLIGHT SEVERITY CAUSED BY FUSARIUM AVENACEUM FROM DISEASED GRAIN	CRUTCHER	\$12,290
MSU CELEBRATE AG!! WEEKEND 2020	FRASER	\$4,000
MONTANA AG LIVE!	DECKER	\$3,500
WBC UNANTICIPATED SPECIAL PROJECT FUNDING - RESEARCH		\$15,000
MARKET DEVELOPMENT	28%	1,117,793
J.S. WHEAT ASSOCIATES, INC.		
DOADD MEMBED ACCECOMENT		680,700
BOARD MEMBER ASSESSMENT		
		30.000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES		30,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL		
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT		80,850
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES		
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL		80,850 10,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT		80,850
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE		80,856 10,000 80,97
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT		80,850 10,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY		80,850 10,000 80,977 40,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY		80,850 10,000 80,97 40,000 22,500
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT		80,850 10,000 80,97 40,000 22,500
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER		80,850 10,000 80,97 40,000 22,500 12,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER  IMPROVING THE COMPETITIVE EDGE OF MONTANA WHEAT/GENERAL SUPPORT		80,850 10,000 80,97 40,000 22,500 12,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER		80,850 10,000 80,97 40,000 22,500 12,000 80,000 22,000
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SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER  IMPROVING THE COMPETITIVE EDGE OF MONTANA WHEAT/GENERAL SUPPORT  MONTANA WHEAT EXPORT TOUR & WHEAT QUALITY WORKSHOPS  CONNECTING WHEAT PROFESSIONALS		80,850 10,000 80,97 40,000 22,500 12,000 80,000 22,000 12,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER  IMPROVING THE COMPETITIVE EDGE OF MONTANA WHEAT/GENERAL SUPPORT  MONTANA WHEAT EXPORT TOUR & WHEAT QUALITY WORKSHOPS  CONNECTING WHEAT PROFESSIONALS  WHEAT QUALITY COUNCIL		80,850 10,000 80,97 40,000 22,500 12,000 80,000 22,000 12,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER  IMPROVING THE COMPETITIVE EDGE OF MONTANA WHEAT/GENERAL SUPPORT  MONTANA WHEAT EXPORT TOUR & WHEAT QUALITY WORKSHOPS  CONNECTING WHEAT PROFESSIONALS  WHEAT QUALITY COUNCIL  2020 WHEAT QUALITY COUNCIL DUES		80,850 10,000 80,97 40,000 22,500 12,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER  IMPROVING THE COMPETITIVE EDGE OF MONTANA WHEAT/GENERAL SUPPORT  MONTANA WHEAT EXPORT TOUR & WHEAT QUALITY WORKSHOPS  CONNECTING WHEAT PROFESSIONALS  WHEAT QUALITY COUNCIL  2020 WHEAT QUALITY COUNCIL DUES  PLAINS GRAINS INC		80,850 10,000 80,977 40,000 22,500 12,000 80,000 22,000 12,000 4,000
SPECIAL PROJECTS, TECHNICAL MEETINGS & TRADE TEAM ACTIVITIES  J.S. GRAINS COUNCIL  BOARD MEMBER ASSESSMENT  SPECIAL PROJECTS & TRADE TEAM ACTIVITIES  WHEAT FOODS COUNCIL  BOARD MEMBER ASSESSMENT  NORTHERN CROPS INSTITUTE  GENERAL OPERATING SUPPORT  NORTH DAKOTA STATE UNIVERSITY  2020 HARD RED SPRING WHEAT REGIONAL QUALITY SURVEY  2020 MONTANA BARLEY CROP QUALITY SURVEY AND REPORT  WHEAT MARKETING CENTER  IMPROVING THE COMPETITIVE EDGE OF MONTANA WHEAT/GENERAL SUPPORT  MONTANA WHEAT EXPORT TOUR & WHEAT QUALITY WORKSHOPS  CONNECTING WHEAT PROFESSIONALS  WHEAT QUALITY COUNCIL  2020 WHEAT QUALITY COUNCIL DUES  PLAINS GRAINS INC  2020 HRW WHEAT QUALITY SURVEY & ADMINSTRATIVE PROPOSAL		80,85 10,00 80,97 40,00 22,50 12,00 80,00 22,00 12,00 4,00

	6%	236,075
ADVANCING THE MONTANA WHEAT INDUSTRY: ENERGY, ENVIRONMENT & CONSERVATION ACTIVITIES; WHEAT INNOVATION; PUBLIC PROMOTION & COLLABORATION AND COMPETITIVE TRANSPORTATION & TRADE		156,000
MONTANA GRAIN GROWERS ASSOCIATION		130,000
ADVANCING THE MONTANA BARLEY INDUSTRY: ENHANCING THE PROFITABILITY OF THE BARLEY INDUSTRY		29,075
MONTANA FUTURE FARMERS OF AMERICA FOUNDATION		20,070
GENERAL SUPPORT		10,000
MONTANA DEPARTMENT OF AGRICULTURE		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
YOUNG AG COUPLES CONFERENCE		5,000
MONTANA FARM BUREAU FEDERATION		-,
YOUNG AG LEADERSHIP CONFERENCE		5,000
MSU EXTENSION		,
"REAL MONTANA" - RESOURCE EDUCATION & AG LEADERSHIP		5,000
GLASGOW AREA CHAMBER OF COMMERCE/AGRICULTURE		
2020 NORTHEAST MT AG EXPO "NEW TRENDS IN AG" SEMINAR		6,000
WWBC PROCUREMENT RFP/MEDIA OUTREACH THROUGHOUT MONTANA		
BANIK COMMUNICATIONS		5,000
WBC UNANTICIPATED SPECIAL PROJECT FUNDING - EDUCATION		15,000
<u>FRANSPORTATION</u>	1%	55,000
MONTANA DEPARTMENT OF AGRICULTURE		
CY20 MDA RAIL ADVOCACY AND INFORMATION		40,000
WBC UNANTICIPATED SPECIAL PROJECT FUNDING - TRANSPORTATION		15,000
<u>OPERATIONS</u>	22%	850,470
EMPLOYEE SALARIES AND BENEFITS		387,503
CENTRALIZED SERVICES INDIRECT CHARGES		155,967
TRAVEL		110,000
MISCELLANEOUS EXPENSES		45,000
RENT		42,000
SUPPLIES AND MATERIALS		30,000
MISCELLANEOUS CONTRACTED SERVICES		25,000
COMMITTEE PER DIEM		15,000
COMMUNICATIONS		10,000
REPAIR AND MAINTENANCE		5,000
		25,000
MWBC SPONSORSHIPS FOR CALENDAR YEAR 2020		25,000